



OneSource

Company Updates
September 2024

OneSource Specialty Pharma Limited, formerly known as Stelis Biopharma Limited, is undergoing a significant transformation. As announced on September 23, 2023, OneSource will be acquiring and merging Strides' Oral Technologies (soft gelatin capsules) and SteriScience's Specialty Injectables businesses into its operations. This regulatory process is currently underway, and upon completion, OneSource will be listed on the stock exchange.

In the following mentions, "OneSource" refers to this integrated entity.

Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward-looking statements involve a number of risks, uncertainties, and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Combination of 3 distinct entities and capabilities → OneSource



Soft gelatin capsules division

(Demerged from Strides Pharma)



Biologics and drug-device combinations



Complex injectables CDMO

(Demerged from Steris science)



Customer want

- **One stop shops** catering to wider outsourcing needs including development
- **Low complexity** in managing fewer 3rd parties (reduce cost, time, resources, ...)
- **Better service level** from CDMO irrespective of size of business/ project



OneSource

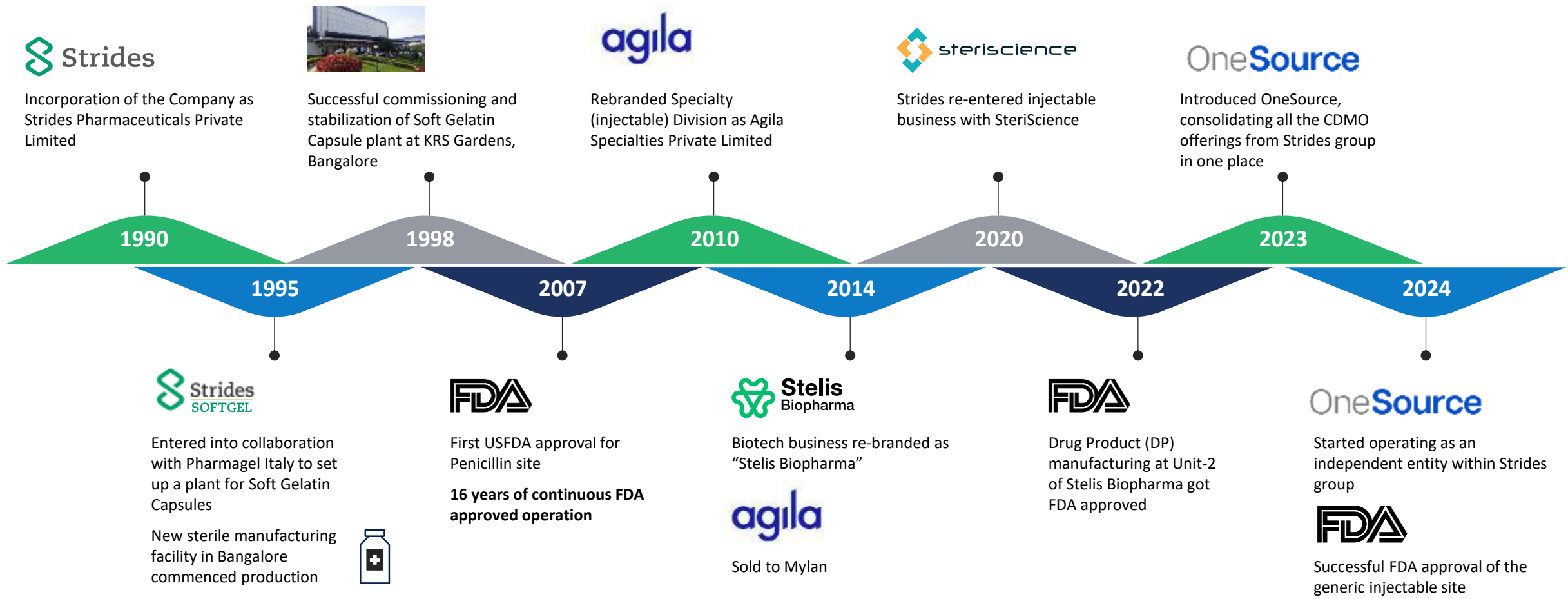
(India's first multi modality CDMO)



Opportunity for combined entity

- **Synergies** in cross-selling by leveraging customer bases with lower overheads
- **Operating leverage** from better capacity utilization & repurposing of mfg. sites
- **Broaden technology offering** to become 'one stop' shop for CDMO sponsors

OneSource is built on legacy of exemplary quality and compliance track record



~30 years of experience in Soft gelatin and injectable operations

138 successful customer and regulatory audits in the group companies

OneSource is an end-to-end CDMO with one of the widest offerings

Common CDMO archetypes

Drug Substance (DS) - Microbial
Biologics DS - Mammalian

Drug Product (DP) - Fill finish

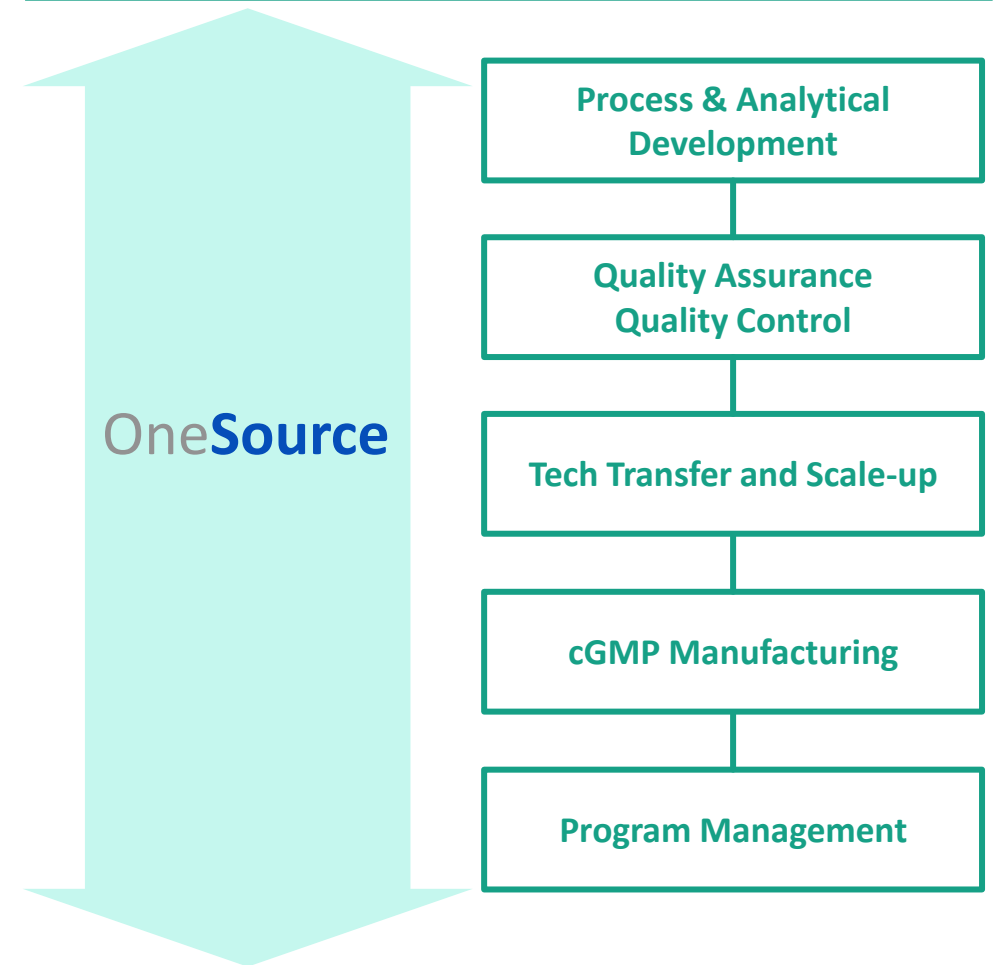
Vials (Lyophilized, Aseptic, Terminally sterilized)
Injectable fill finish Prefilled syringes
Cartridges

Drug device assembly
Focused Soft gelatin capsules
Aseptic bag fill finish¹
Penicillin's fill finish

CDMOs (Non-exhaustive)

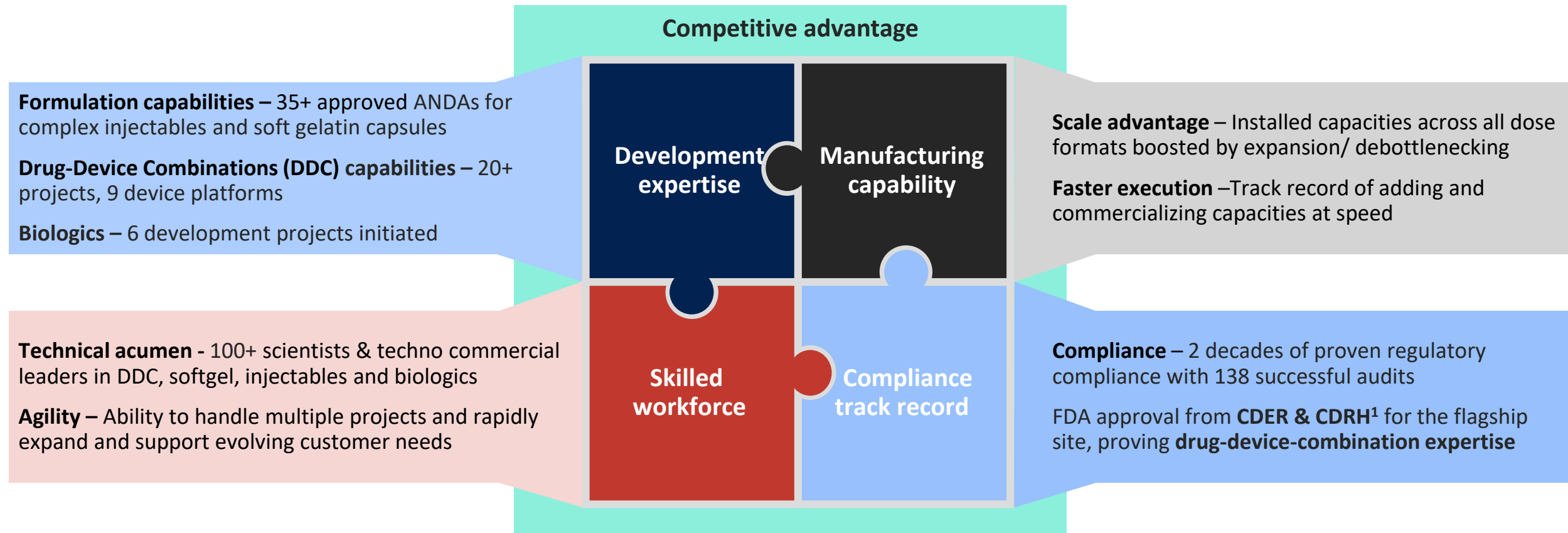


'One Stop' solution providers



1. Proposed expansion to the CDMO offering
Source: Secondary research, company websites

Strong expertise in 'Development' with end-to-end capabilities, installed capacities and compliance track record



1. CDRH - Center for Devices and Radiological Health

Globally accredited, state-of-the-art facilities with capacities to produce >100 million sterile dosages and ~2.4 billion capsules per year



	Drug-device combinations Integrated Biologics and drug products site	Soft gelatin capsules ^{1,2}	Complex injectables ¹	Penicillin fill finish ¹	Multi-modal Biologics development centre	
	450,000		60,000	70,000	42,000	100,000
 Capability & Capacity ³	Microbial: 1x1KL SS	Cartridges: 40 million	Capsules: 2.4 billion ³	PFS: 10 million	Vials: 18 million	Microbial: 1x 50L
	Mammalian: 2x 2KL SUB	PFS: 28 million		Vials: 16 million		Fill finish: Clinical supplies
		Vials: 12 million				
 Major accreditations	 EUROPEAN MEDICINES AGENCY SCIENCE MEDICINES HEALTH		 Agência Nacional de Vigilância Sanitária TGA Health Safety Regulation EUROPEAN MEDICINES AGENCY SCIENCE MEDICINES HEALTH	 Agência Nacional de Vigilância Sanitária TGA Health Safety Regulation EUROPEAN MEDICINES AGENCY SCIENCE MEDICINES HEALTH	 Agência Nacional de Vigilância Sanitária TGA Health Safety Regulation EUROPEAN MEDICINES AGENCY SCIENCE MEDICINES HEALTH	 EUROPEAN MEDICINES AGENCY SCIENCE MEDICINES HEALTH

Sterile Injectable and DDC capacities to reach >200 million dosages in next 3 – 4 years

1. These facilities from Strides and SteriScience will be part of OneSource after the regulatory merger process is complete (2) Tolling agreement between OneSource and site operators (3) To be operational, by October 2024










Facilities are digitally enabled with industry-leading QMS¹

OneSource

Company quality policy

*“To develop and deliver products of **high** and **consistent quality** that will meet the expectations of our customers while **adhering to the highest standards of worldwide statutory and regulatory bodies**. We achieve this **by design** and through **effective deployment of a quality management system**.”*

Select systems / applications installed at Unit 2

Enterprise Resource Planning & Material Management		
QMS Management		
Document Management	EDMS	
Training Management		
Laboratory Information Management*	ONE LAB	
E-Log Books*		
Validation Management System		
Cleaning Validation System		



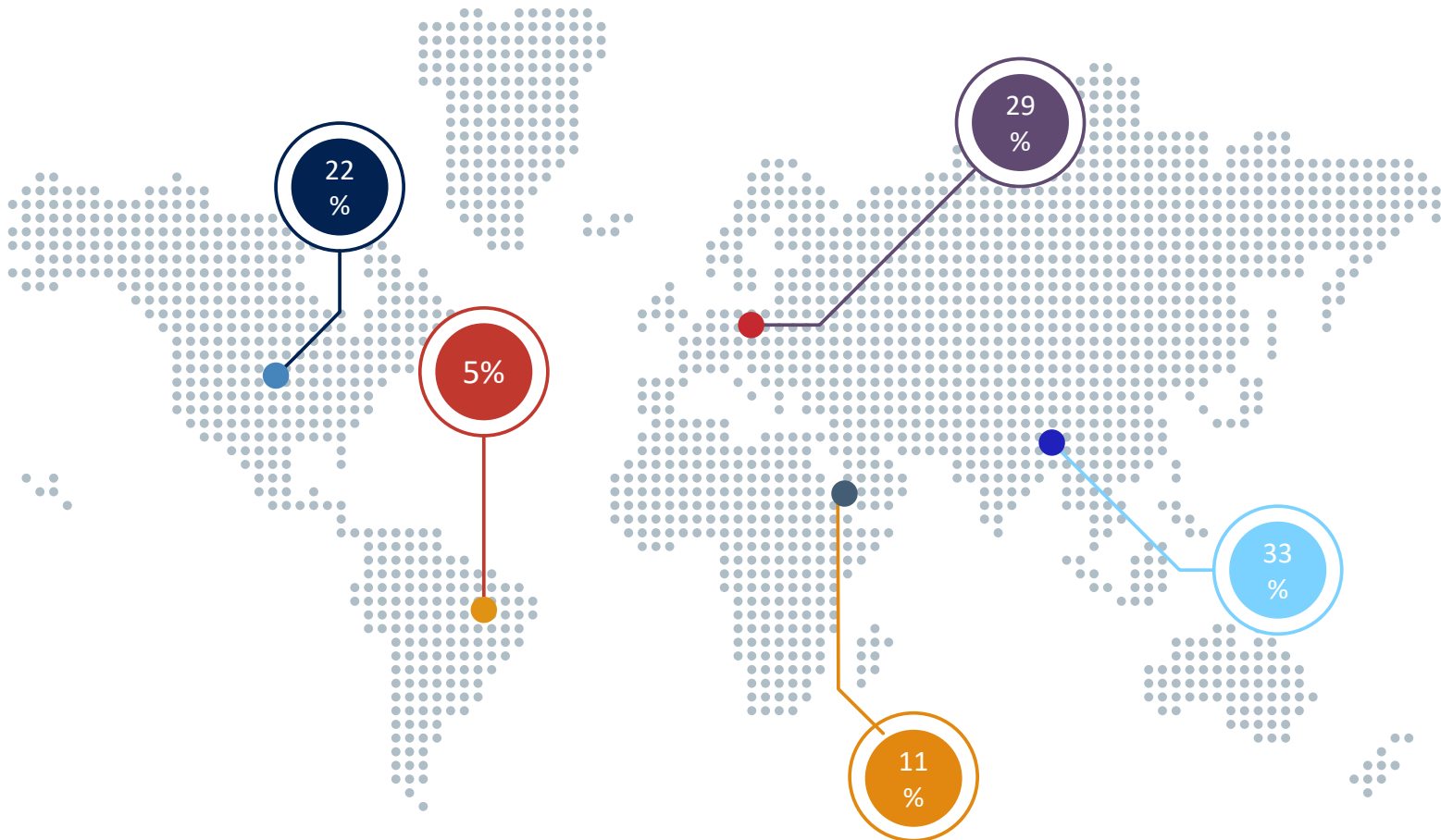
Company aspires to be the CDMO industry leading ‘Light House’ in quality management and has an ongoing transformational program with leading global consulting firm

* Under Implementation

1. QMS: Quality Management Systems

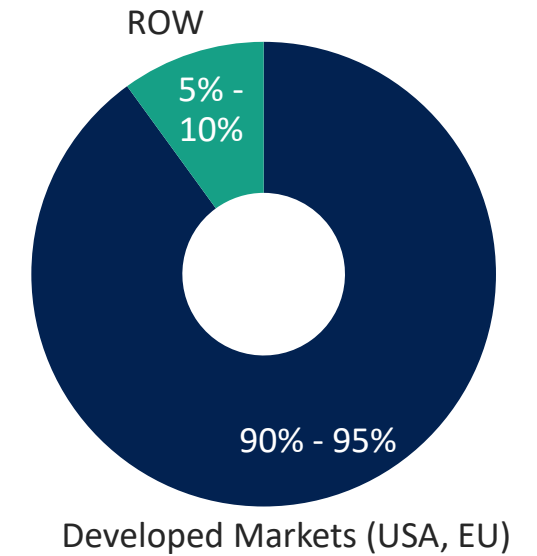
A diversified customer base with end sales primarily in regulated markets

Customer domicile



End market sales

End market sales



Note: As of June 2024

Strong management team with average ~23 years of experience



Neeraj Sharma, CEO

Neeraj has 28+ years of global experience in pharma. He has been an integral part of the group for more than 3 years overseeing SteriScience. He was earlier Head of generics business for Western Europe for Sun Pharma



Anurag Bhagania, CFO

Anurag has 25+ years of experience. Prior to joining OneSource, Anurag held the position of CFO at Kirloskar Oil Engines. He has also worked with large global automotive and industrial companies like SKF, Honeywell, General Electric



Biju Matthews, Head of Operations

Biju has 26+ years of pharma experience. He was responsible for building the state-of-the-art drug product and drug substance manufacturing facility (Unit 2) at Stelis. He was earlier Head of Quality at Wockhardt Bio Pharma and Mylan



Prateek Gupta, Head of R&D and Scientific Services

Prateek, a PhD from Cornell, has 16+ years of experience in biologics product development. Prateek was Head of Process Science, R&D at Intas Pharmaceuticals. He has also worked with Pfizer and Genentech-Roche



Ravi Kumar, Head of Strategy

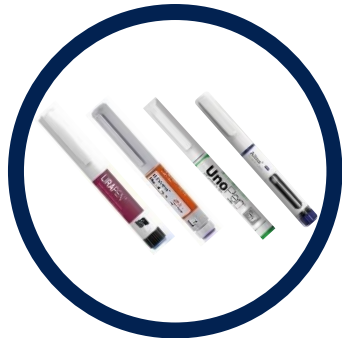
Ravi has 17+ years of global experience in pharmaceutical industry and management consulting. He was head of strategy, M&A and portfolio at Xellia and instrumental in turning around anti-infective division at Sandoz. He has also worked with Kearney consulting and Yamaha Motors before.



Murari Madhab Mishra, Head of Human Resources

Madhab has 17+ years of experience working in pharmaceutical, energy and digital technology space. He brings extensive domain expertise in org design, talent management, leadership development, succession management. Madhab has earlier worked with Dr. Reddy's and Reliance Jio.

3 disruptive changes provide tailwind for OneSource CDMO offerings



GLP-1s rise

Obesity and Diabetes are major societal challenges → GLP-1s bring transformative innovation to patients



- LOEs provide near and mid term opportunity for established players with DDC capacities
- Players with demonstrated DDC capabilities to benefit from **rising demand for fill finish and assembly by generic entrants**



BIOSECURE act

Prohibit U.S. federal funding in connection with biotech equipment/services produced/ provided by China ...



- US and Japanese companies are looking for alternative destination for their clinical as well as commercial supplies
- **Indian CDMOs well-positioned** for increased growth due to their cost effectiveness and highly skilled workforce



Acquisition of a large CDMO

Acquisition of a large CDMO by a Pharmaceutical major has puts pressure on already constrained supply for injectables and soft gelatin capsules



- New drug developers and generic entrant are seeking independent CDMOs for diversifying their supply chain
- **CDMOs with scale, cost advantage and broad spectrum of offering** to benefit from ensuing supply chain risk mitigation

OneSource has witnessed significant jump in RFPs over last 2 quarters → 35+ RFPs at various stages of discussion

OneSource is well positioned to capitalize on the emerging opportunities and capture a large part of the addressable market

1

Differentiated CDMO play with full-service capabilities and strong focus on **‘Development’** across **multiple technology** platforms

2

Best in class manufacturing infrastructure with 5 state of the art facilities (integrated DS-DP from single site, state-of-the-art barrier systems/isolator lines) with ongoing capex projects **to add capacity ahead of time**

3

Impeccable quality, compliance and supply track record spanning more than 2 decades

4

Proven development capabilities (DDCs, Biologics, Soft-gelatins, Injectables) with 35+ ANDAs and >75% repeat business

5

Fully institutionalized platform with **strong corporate governance** and processes **backed by an experienced leadership team**



Drug-Device Combinations

OneSource is a pioneer DDC solution provider with full-service offering

2

NCE-1 GLP-1 Projects

9Molecules in portfolio incl. GLP-1s,
biologics & small molecules**9**Device platforms / formats being
handled**55+**Years of cumulative Device and CMC
experience**17**Customers including 4 of top 5
global generics**20+**Qualified assembly machines to
provide customized solutions**20+**Years of vendor relationship for
sterile manufacturing & assembly**24**

Ongoing / completed DDC projects

140+Tech transfer batches successfully
completed in last 15 months

Bausch and Strobel filling line integrated with isolator for cartridge fill finish





20+ automatic and semi-automatic assembly stations to support multiple device formats

MSA

CSA

Molecule	Key Customers	FY '24	FY '25	FY '26	FY '27	FY '28	FY '29	FY '30
GLP-1 Molecule A	3 of the top 5 global generics + Others							Started receiving Purchase Orders (Q4 FY25 launch ¹)
GLP-1 Molecule B	Top 3 global generic + Others							Launch starting FY '26 in several markets
	2 of the top 3 global generics + Others							Launch starting FY '26 in several markets
GLP-1 Molecule C	Top 3 global generics + Others							LOE in 2036

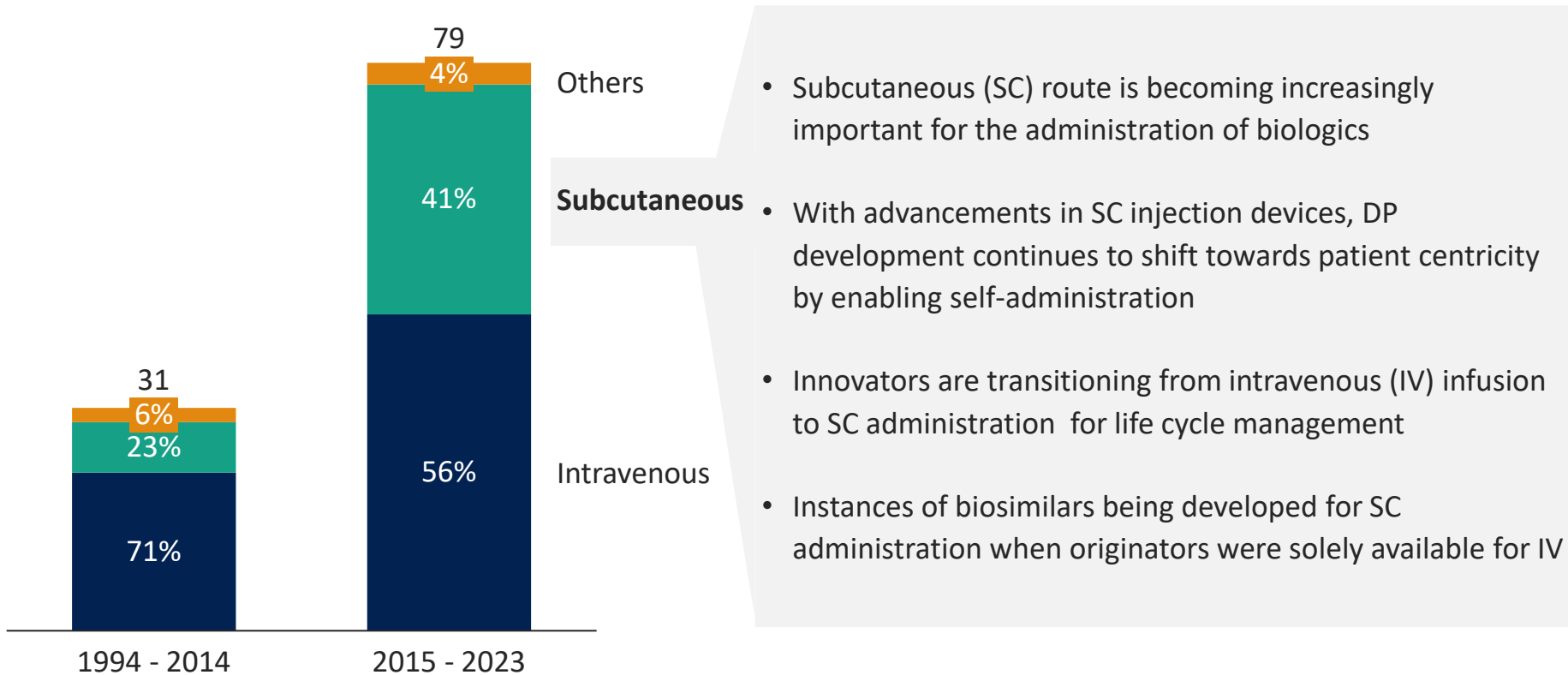
1. Subject to regulatory approval for customers

OneSource has significant DDC opportunity beyond GLP-1s

DDCs are critical for self administration via subcutaneous route and are increasingly being preferred for delivering biologics

Significant opportunities beyond GLP-1s

E.g., delivery route for approved mAbs



10

Non GLP-1, DDC projects under execution

3

Of the top 10 global generics as customers

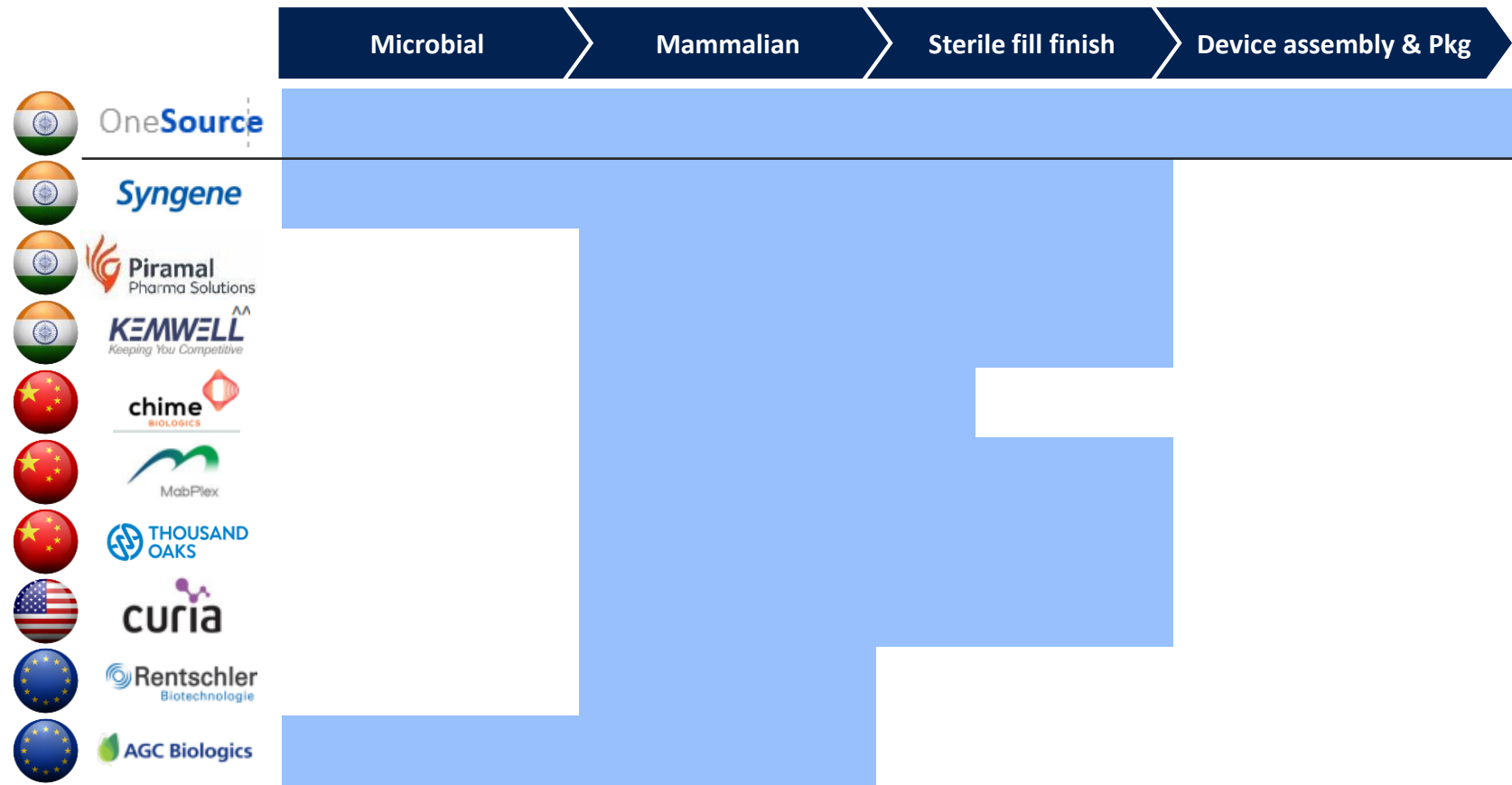
FY 25

1st biosimilar DDC launch



Biologics

Mid sized CDMOs offerings and coverage in Biologics (Non exhaustive list)



OneSource opportunity

- End to end offering – Offers DS and DP at the same site with multiple DS and DP formats
- Microbial – One of the few CDMOs with microbial capacity at scale (along with planned expansion)
- BIOSECURE Act - Diversification and supply chain risk mitigation for EU/ NA based companies looking for alternative to China

Source; Secondary research, company websites, LEK consulting

Our sites offer integrated Biologics development & manufacturing

Unit 1

EUROPEAN MEDICINES AGENCY
SCIENCE MEDICINES HEALTH

State-of-the-Art Facilities

Process Development:

- Mammalian platform
- Microbial platform

Analytical Method Development

- In-process
- Release & Stability
- Characterization

50L DS Manufacturing

QC Lab for DS MFG

DS Manufacturing:

- 1000L for DS from Microbial platform
- 2000L x 2 suites for DS from Mammalian platform

DP Manufacturing:

- Vials, PFS, Cartridges
- Device Assembly

Common QC Lab

Unit 2

EUROPEAN MEDICINES AGENCY
SCIENCE MEDICINES HEALTH

Fully integrated DS and DP (all formats) provides significant value proposition for clients

Uniquely placed amongst the few CDMOs with significant & flexible microbial capacity (50L – 1KL)

Flexible scales allow to onboard projects for Clinical & Commercial supplies

Our high-volume commercial use facilities were designed with  consultation

Dedicated R&D Centre for Process, Analytical & Formulation Development

End-to-end capabilities enabling biologics asset development for regulatory approvals

Clone Development & Selection



- Robust clone/strain with good growth and productivity indicators
- Desired PQ modulation

Lead and Back up clones with full characterization

Process development & Formulation Lock



- Single-cycle PD (Fed batch/ Perfusion)
- Commercially superior yields with right CoGs
- Comparable PQ attributes
- Non-infringing formulation (as required)

Tox and CT material

Process Characterization & Validation



- Process Risk Assessment
- Scale-down model (SDM)
- CPP Identification
- Control Strategy for PPQ batches

Successful PPQ campaign

Clinical & Commercial Manufacturing



- Increasing Mfg. Experience,
- Updated Process Risk Assessments
- Control Strategy for BLA/MAA

Robust and consistent mfg.

Stage-appropriate analytical methods to accelerate development as well as build deep process and product understanding

OneSource has leading capacities and capabilities in the Biologics space

1

of the few sites globally to offer integrated DS-DP mfg. from same site

1st

Innovator molecule onboarded with a top 3 animal health company

10+

Ongoing projects and RFPs

1,000

Liters microbial capacity planned to be expanded by 5,000 liters

4,000

Liters of installed mammalian capacity with 20,000 liters capacity ready to install





Sterile fill finish

Focused on critical care injectables frequently in shortage; Strong supply and compliance track record enables industry leading margins

Drug Shortages Are Killing Our Patients

Robert D. Glatter, MD; Peter J. Papadakos, MD
DISCLOSURES | June 11, 2024

Medscape

American Hospital Association

ASHP reports record high number of drug shortages

ASHP tracked a record 323 active drug shortages during the first quarter of 2024, surpassing the previous record of 320 shortages in 2014.

12 Apr 2024

FiercePharma

Number of ongoing US drug shortages reaches new high, pharmacist group says

As lawmakers, biopharma companies and others try to stabilize vulnerable pharma supply chains, drug shortages have become about as bad as they've ever been...

11 Apr 2024

Johns Hopkins University

Prescription drug shortages reach all-time high, forcing tough treatment decisions

A panel of experts from Johns Hopkins University discusses the current shortage in chemotherapy drugs, antibiotics, and other critical medicines—and how to...

5 Jun 2023

OneSource focus

Product shortages – Portfolio (ANDAs and dormant IPs) addressing market needs in shortage areas

Penicillin – One of the few (<10) US FDA approved and dedicated Penicillin site globally and has been in continued operation for 17 years

Customer-centric – Focus on providing high value to customers and consistent supply to patients

Regulatory compliant operation – Exemplary track record for ~2 decade

Significant installed capacities across multiple dose formats



Aseptic liquid filling lines for all formats: Vials (Liquid and Lyo), PFS, Cartridge and Device. Vial line for TS products.



Cold rooms for storage of product at various stages



Highly automatic packaging line



High-capacity warehouse



Tertiary packaging area



100% visual inspection



Track and trace systems



Dosage format	Capacity per annum
Pre-filled Syringes	~38 million
Liquid Vials (Aseptic)	~28 million
Dry Powder Vials	~18 million
Lyophilized Vials	~4 million

OneSource has stellar compliance and supply track record in sterile injectables

20+

Years of development and
manufacturing experience

1

Of the few FDA approved mfg. sites
for Penicillin globally

30+

Formulations developed in-house

70+

Million eaches installed capacity

15+

Customers in regulated markets





Oral Technologies

OneSource is one of the largest prescription focused softel capsules manufacturer

3**Decades**

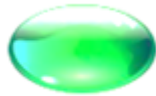
of rich experience in
soft gel R&D and manufacturing

2.4**Billion**

Capsules manufactured
every year

**Global
Presence**

Our products are sold in all
regulated markets

**Softgels****Enteric Coated****Vegan****Chewable****Vaginal Pessaries****Liposomal****Applicaps****Suppositories**

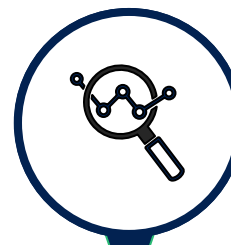
Masters in a Spectrum of Technologies in Soft Gelatin Capsule Formulation

Uniquely placed with full value chain coverage



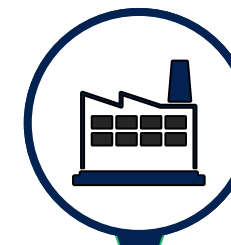
Vendor network

- **Strong network of Gelatin and HPMC suppliers** with diverse sources
- Long-term technical collaboration and **trouble-shooting agreement with Pharmagel, Italy**



R&D

- Design niche and novel patentable formulation
- Handy self-micro emulsifying delivery system (SMEDS). Droplet size of less than 50 microns to achieve higher availability
- Varying shapes and sizes of capsules, from 2 – 40 oval and 5 - 22 oblong
- Highly skilled team has **successfully eliminated the widespread issue of capsule leakage**



Manufacturing

- 4 highly sophisticated encapsulation lines → 2.4 billion capsules annually
- High-speed contact printers to print capsules with a high-speed camera-based inspection system
- Symetix (in-house design) installed for Single operation of Lubrication + Inspection, zero manual intervention – zero hairline fracture
- Regulatory approvals, including US-FDA, MHRA, ANVISA, TGA, WHO and MCC, amongst others

Legacy of ~3 decades of development and manufacturing softgel capsules

30

Years of development and manufacturing experience

30+

Products developed fully in-house

~20

Products commercialized in US

Top 4

Manufacturer of prescription focused softgel capsules globally

40+

Customers in regulated markets



OneSource

Mid term guidance

EBITDA%

FY 2025E

~34%

3 – 4 years

>40%

160 - 180 M\$

350 – 400 M\$

2x



OneSource